

## ICD-10 Update: 1,943 new, 422 revised, 305 deleted codes

And that's just for ICD-10-CM. There are also 4,000 proposed ICD-10-PCS changes. Will your practice be prepared when these go into effect Oct. 1, 2016?

Join us for the **2016 ICD-10 Specialty Coding Summit** and get the most up-to-date information and guidance on the first code set update in five years. There are 10 times the amount of code changes than anticipated and you'll need expert help learning thousands of new codes. We'll cover:

- 2017 ICD-10 code changes and guideline updates stay ahead to avoid productivity and revenue setbacks
- ▼ The end to the specificity grace period go beyond ICD-9 equivalency and become truly ICD-10 capable
- ▼ Ways to reduce/avoid audits learn how to keep your claims out of the crosshairs for denials
- Medical necessity policy gaps the hidden denial traps no safe harbor can protect you from
- Real-world lessons and pitfalls targeted by specialty intermediate and advanced scenario work to ensure you're mistake free

PLUS ICD-10 Documentation Workshop — tackle gaps and change processes for success



### Featuring Full-Day Specialty Tracks

- Cardiology
- **Orthopedics**
- Pain Management
- Primary Care / Internal Medicine
- 10 ICD-10-PCS

The sheer volume of code changes make it impossible for you to prepare on your own.

Register today and get the training you need to be ready on Oct. 1, 2016.

## Day 1, June 6 • Pre-Conference

## ICD-10 Documentation Workshop:

## Tackling Gaps & Changing Processes for Success

7:00 a.m. - 8:00 a.m.

Registration, continental breakfast

8:00 a.m. - 8:30 a.m.

# Making the Case: How to Motivate Clinicians to Get You the Documentation Details You Need

Documentation is the key to ICD-10 code abstraction. Kickoff your ICD-10 Summit experience by going inside a clinician's mindset to understand the burden they feel and the reasons for their resistance. Dr. Joe Nichols will show you how to best communicate to your clinicians the incentives and value most meaningful to them, in their language, that will urge them to produce high-quality, fully detailed documentation. After this revealing session, documentation resistance will no longer be a struggle at your practice!

8:30 a.m. - 10:00 a.m.

### **Decoding Terminology Traps**

Now that you are aligned with your clinicians on the importance of detailed documentation, turn your attention to the documentation problems guaranteed to trigger audits. Learn how to avoid documentation short comings and terminology risk points to ensure your practice stays away from additional development requests and audits. Hint: if you're seeing terms like recurrent vs. chronic or use vs. abuse vs. dependence used interchangeably in your clinician's documentation, this session is a MUST.

10:00 a.m. - 10:15 a.m.

**Break** 

10:15 a.m. - 11:15 a.m.

#### ICD-10 Documentation Audit Game Plan

Practices that were proactive and organized fared the best during the ICD-10 transition. Proactive planning and organization will reign again in the battle against documentation errors. The key now is to have a defined ICD-10 chart auditing plan. In this session, you'll define and build the ICD-10 chart auditing plan that works best for your practice. Learn how to assess your risk, implement proven sampling techniques, spot inaccurate coding due to documentation deficits, routinely monitor improvement, and focus on individual re-training. You'll walk away with an actionable game plan ready to implement at your practice when you return.

11:15 a.m. - 12:15 p.m.

## Documentation Gaps: You Hold the Power to Solve

Addressing and preventing documentation gaps requires outof-the-box thinking. For some, the key will be modifications to existing forms and templates. Others might find system prompts they deploy in their EHR will be the answer. Or perhaps rearranging your intake process to collect better data before the office visit begins will be the winning solution. Join Dr. Nichols as he narrows down the best strategies and approaches you can take to work smarter, not harder, to address documentation gaps.

12:15 p.m.

**Pre-conference adjourns** 





**Doris Branker,** CPC, CPC-I, CEMC, CIRCC President, DB Healthcare Consulting



Barbara Cobuzzi,
MBA, CPC, COC, CPC-P, CPC-I,
CENTC, CPCO,
Vice President, Stark Coding &
Consulting, LLC



**Marvel Hammer,** RN, CPC, CCS-P, ACS-PM, CPCO, President, MJH Consulting



Karla Lovaasen,
RHIA, CCS, CCS-P,
Director of Quality Auditing and
Coding, AHIMA approved
ICD-10 trainer

## Day 1, June 6 • Main Conference

### General Sessions

Noon - 1:00 p.m.

Registration

1:00 p.m. - 2:00 p.m.

### 2017 ICD-10 Code and Guideline Changes Revealed

Brace yourself, ICD-10 code changes are coming! The ICD Coordination and Maintenance Committee has proposed 1,943 new, 422 revised, and 305 deleted ICD-10-CM codes. Plus, there are 4,000 proposed ICD-10-PCS changes. During this can't-miss hour, 2017 changes will be revealed and the most critical updates will be analyzed.

2:00 p.m. - 3:00 p.m.

## Specificity Traps: Increased Specificity with Unspecified Terms

You've probably heard that ICD-10 is all about specificity – both in documentation and code choice. So when is using an "unspecified" code the right choice? Are 3-character codes less specified than 7-character codes? Does specificity require more than one code? Is "not elsewhere classified" unspecified? If specificity feels like a trap, you're not alone. Luckily, Dr. Nichols has studied coding patterns and has loaded this session with code examples that illustrate the key concepts you need to understand to eliminate the gray area and confusion around your use of "unspecified" codes.

3:00 p.m. - 4:00 p.m.

## Demystifying Use of 7th Characters in ICD-10-CM

Seventh characters – coder's friend or foe? For most coders, misuse of the 7th character is rampant and represents the #1 source of confusion around ICD-10-CM diagnosis codes. In this session, we'll define *initial* encounter vs. subsequent encounter vs. sequela. We'll dive into non-union vs. malunion vs. delayed healing. We'll take the mystery out of the purpose behind the "x" and its proper use. And we'll work through coding scenarios to ensure you can apply 7th characters the right way!

4:00 p.m. – 4:15 p.m.

#### **Break**

4:15 p.m. - 5:30 p.m.

## Medical Necessity Policies: Where are your revenue risks in ICD-10?

Just when you thought you were in the clear with ICD-10, critical policy gaps are rearing their ugly heads and presenting new revenue pitfalls. In this session, we'll reveal the errors currently being identified within coverage policies – from screening colonoscopies to bone density tests and more – and we'll show you what you can do in the meantime to protect your practice's revenue.



Joseph C. Nichols, MD
President, Health Data
Consulting, Inc., AHIMA-approved
ICD-10 coding trainer



Ann Silvia,
BS, CPC, CPB, CPMA, CPPM,
CAN-PC, CEMC, CFPC,
Compliance Auditor for Physician
Services, Reid Hospital



Mandy Willis, CPC, AHIMA approved ICD-10 trainer



Ruby Woodward,
BSN, CPC, CPMA, COSC, CSFAC
Clinical Technical Editor,
DecisionHealth

## Day 2, June 7 • Main Conference

## **Specialty Tracks**

Choose your specialty ICD-10 track: Cardiology, Orthopedics, Pain Management, Primary Care/Internal Medicine, ICD-10-PCS

General understanding of ICD-10 is just the beginning. To truly excel as a specialty practice or facility coder, you must understand the nuances of the ICD-10 codes and guidelines as applied to the patient population you see daily. Led by renowned experts in each specialty, Day 2 will be chock full of real-world coding examples, live skills practice with intermediate and advanced scenarios, and hours of interaction and Q&As with specialty experts. This is the intimate and hands-on education and competency check you've been waiting for!

#### Session schedule for all tracks

8:00 a.m. - 10:00 a.m. ICD-10-CM Specialty Overview

10:00 a.m. – 10:15 a.m. Networking Break

10:15 a.m. - Noon Practical Specialty Workshop

Noon - 1:00 p.m. Lunch

1:00 p.m. – 2:30 p.m. Practical Specialty Workshop (continued)

2:30 p.m. - 2:45 p.m. Break

2:45 p.m. – 4:00 p.m. Practical Specialty Workshops (continued)

4:00 p.m. Conference concludes



#### **Pain Management**

Presenter: **Marvel Hammer**, President, MJH Consulting

Examples of key topic areas covered:



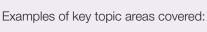
- Neuropathic pain
- Chronic pain
- Hyperesthesia





### Cardiology

Presenter: **Doris Branker**,
President, DB Healthcare Consulting



- Acute/chronic conditions
- Internal medicine conditions tied to cardiology
- Payment tied to risk



### Primary Care/ Internal Medicine

Presenter: **Ann Silvia**, Compliance Auditor for Physician Services, Reid Hospital Examples of key topic areas covered:



- Acute/chronic/recurrent
- External causes





### **Orthopedics**

Presenter: **Ruby Woodward**, Clinical Technical Editor, DecisionHealth Examples of key topic areas covered:

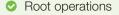
- Injury codes
- Complications codes
- Aftercare codes
- Fracture codes





#### ICD-10-PCS

Presenter: **Karla Lovaasen**,
Director of Quality Auditing and Coding,
AHIMA Approved ICD-10-CM/PCS Trainer
Examples of key topic areas covered:



- Table structure
- Medical terminology specific to the PCS code set



**REQUIRED MATERIALS:** To fully participate in the program, each attendee should have a valid **ICD-10-CM codebook**. To fully participate in the **ICD-10-PCS Specialty Track** on Day 2, each attendee should have a valid **ICD-10-PCS codebook**. See registration page or visit *www.decisionhealth.com/icd-10specialtycoding* for ordering details.



## Registration

### Sign me up for the ICD-10 Specialty Coding Summit!

Choose Your Program	AMA Member Price*	Regular Price			
The Complete ICD-10 Summit Experience (pre-conference + main conference) June 6 & 7	\$925 <b>Save \$195!</b>	<b>\$975</b> Save \$145!			
ICD-10 Documentation Workshop (pre-conference) June 6	\$300 Save \$25!	\$325			
ICD-10 Specialty Coding Summit (main conference) June 6 & 7	\$745 <b>Save \$50!</b>	\$795			
Don't forget your required materials!					
2016 ICD-10-CM Expert for Physicians — Required for pre-conference workshop and main conference	\$ <del>109.95</del> <b>\$76.96</b>				
2016 ICD-10-PCS Expert —	\$100.0F	¢76.06			

\$109.95 **\$76.96** 

### **Registrant Information**

Required for ICD-10-PCS specialty track only

Name	 
Title	
Company	
Address	
City	
Phone	 
Fax	 
Email	
AMA member number (if applicable)	

**Important:** Information regarding the program will be sent to registered participants via email. Please provide an email address for each attendee. AMA members must provide their AMA member number.

### **Billing Information**

☐ Pay by Check. \$	Payable to DecisionHealth-C1558			
☐ Pay by Credit Card. \$	VISA		DOCUME DOCUME	DISCOVER
Card #	Expirat	tion Date		
Name				
Signature				

#### $\hfill \Box$ Bill my organization. Full payment must be received prior to conference.

#### **Questions?**

Call our Conference Coordinator at 1-855-CALL-DH1 (1-855-225-5341), option 2 or email  ${\it customer@decisionhealth.com}.$ 

#### Multiple attendees?

For multiple attendee discounts, contact Megan Ireland at 1-301-287-2301 or mireland@decisionhealth.com.

#### **Exhibitors**

Sponsorships and exhibit space are available; for pricing and customized plans, contact Elizabeth Christian at 1-301-287-2232 or *echristian@decisionhealth.com*.

### Fastest ways to register

ONLINE at decisionhealth.com/ICD-10specialtycoding

CALL (toll-free) 1-855-CALL-DH1 (1-855-225-5341)

MAIL completed registration form to: DecisionHealth, ATTN: C1558 Two Washingtonian Center 9737 Washingtonian Blvd., Ste. 502 Gaithersburg, MD 20878-7364

**FAX** to 1-301-527-1316

### **Cancellation/Substitution Policy**

Cancellations must be received in writing no later than 14 days prior to the event. If you cancel within 14 days of the conference or after materials have been distributed, your registration will not be refunded. Registrants who do not cancel and do not attend are liable for the full registration fee. Transfers/substitutions of conference attendees are permitted at any time. However, for administrative purposes, please notify the conference registrar at 1-855-CALL-DH1 as soon as changes are made. Email <code>customer@decisionhealth.com</code> for cancellations. Phone cancellations are not accepted.

#### **Hotel & Travel**

#### The Cosmopolitan of Las Vegas

3708 Las Vegas Boulevard South Las Vegas, NV 89109

Reservations: 1-702-698-7575

Rate: \$199/night, resort fee \$30/night includes wireless Internet access in room and public areas, 24-hour fitness center access

Call the hotel directly for reservations 1-702-698-7575; mention that you are coming to DecisionHealth's

ICD-10 Specialty Coding Summit to qualify for the special \$199/night discounted room rate. Note: Only a limited block of rooms have been reserved at this rate. To receive the discount you must confirm your reservation by Friday, May 6, or before the block is full. Thereafter, reservations will be taken on a space- and rate-available basis only.

#### **Airline Discount**

United Airlines is offering conference attendees a special discounted rate. Call your professional travel agency or United Meetings at 1-800-426-1122 and provide the Z Code ZVGF and Agreement Code 828894.

#### **Rental Car Discount**

Avis Car Rental is offering conference attendees discounted rates.

To take advantage of these rates, please call 1-800-331-1600 and mention AWD # T706699 to receive the discount.

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# Get the secrets to optimized, mistake-free coding in ICD-10. With tracks for:

- Cardiology
- **Orthopedics**
- Pain Management
- Primary Care /
  Internal Medicine
- 10 ICD-10-PCS

Prepare yourself for thousands of code changes!

Register at **decisionhealth.com/ICD-10specialtycoding** or call toll-free **1-855-CALL-DH1** today!





## ICD-10 SPECIALTY CODING

JUNE 6 & 7, 2016

SUMMIT

LAS VEGAS, NV

#### Who should attend?

- Physicians and nurses
- Practice coders and supervisors
- Coding educators and trainers
- Practice compliance managers
- Practice managers and administrators
- Practice auditors and educators
- ASC coders
- Payer claims managers

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And that's just for ICD-10-CM. There are also more than 4,000 proposed ICD-10-PCS changes. Will your practice be prepared when these go into effect October 1, 2016?

You can't afford to put your practice at risk for denials. Now is the time to get the training you need to master the code set.

Join us at the ICD-10 Specialty Coding Summit and get the most up-to-date information on thousands of code changes and updates to official guidelines. Plus, we'll reveal the secrets to optimized, mistake-free ICD-10 coding.